

# Travelers Oil & Gas – At a Glance

DEDICATED TO MEETING THE INSURANCE NEEDS OF THE OIL AND GAS INDUSTRY

## Overview

Our portfolio includes almost 5,000 customers that work in and support the U.S. domestic oil and gas exploration and production industry.

### Attributes that have made us successful

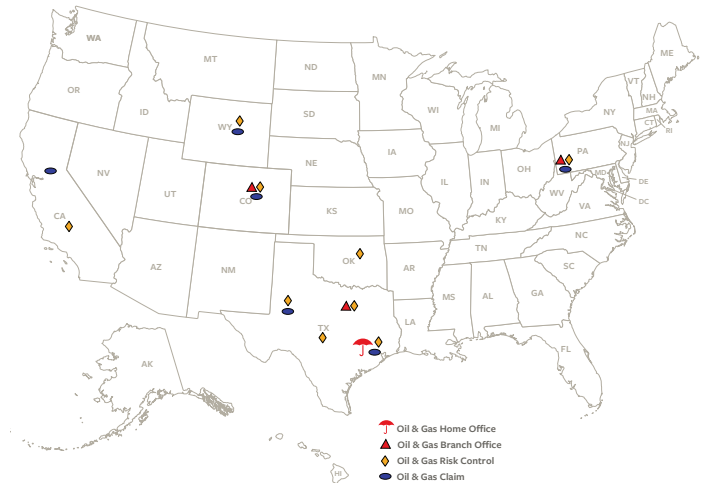
- Industry leader with more than 30 years of proven performance
- Superior depth and breadth of appetite, products and services
- Thoughtful and innovative product development
- Our Underwriting, Claim and Risk Control professionals focus exclusively on the oil and gas industry
- We work exclusively with a select group of knowledgeable independent agents and brokers to represent our products and services
- We have a preferred relationship with one of the leading well control companies, Wild Well Control, Inc.

### Broad appetite and capabilities

- Target appetite includes operators and non-operators, drilling and service contractors, and some midstream gas transmission, processing and storage
- Coverage offerings include Control of Well (\$40 million capacity), General Liability including limited sudden and accidental pollution, Automobile, Workers Compensation, Umbrella (\$25 million capacity), and Property/Inland Marine
- Ability to write most lines on an admitted basis in most states

### Risk Control team focused on helping our customers avoid losses in the first place

- Dedicated Risk Control consultants offering risk assessments, comprehensive consulting and training and education to our policyholders
- On-site service gives face-to-face opportunity to work with our Oil & Gas Risk Control consultants to talk about safety needs, provide classroom style training through our Safety Academies and help customers improve their safety programs
- Risk Control website – [travelers.com/riskcontrol](http://travelers.com/riskcontrol) – offers information about risk control services and access to our secure Risk Control Customer Portal. The portal allows registered users to take advantage of Oil & Gas technical resources and our education center including:
  - live webinars and replays
  - video streaming capabilities on a variety of oil and gas safety-related topics
- Ability to deliver real-time service through shared screen technology. This service, *Risk Control On-Demand*<sup>SM</sup>, allows us to consult with customers at their convenience



### Specialized Claim Service

- Experienced teams dedicated exclusively to the oil and gas industry. Expertise in all aspects of contractual risk transfer including indemnity and additional insured issues
- Oil & Gas customers and their agents/brokers have access to Travelers claim management system for real-time electronic claim file access via our secure website and loss information reports for all-sized accounts. e-CARMA<sup>®</sup> – an innovative loss information tool – supports the complex information needs of larger businesses
- Our specialized *TravComp*<sup>®</sup> workers compensation claim-handling model utilizes dedicated return-to-work teams of nurses and Claim professionals. We help manage the challenges of a workplace injury, which contributes to a better claim experience for injured employees and improved loss outcomes for our customers

### Long-standing relationship with preferred well control provider, Wild Well Control, Inc.

- Travelers offers well control training to our qualified customers and their employees
- “First Sign of Trouble” coverage encourages our insureds to involve Wild Well Control, Inc. before a situation escalates out of control
- 24/7 telephone hotline for immediate assistance and mobilization for well control issues
- Also available through our partnership with Wild Well Control, Inc. are programs including:
  - incident management training
  - kick drills and crew awareness training at the rig site

[travelers.com/oilgas](http://travelers.com/oilgas)

The Travelers Indemnity Company and its property casualty affiliates. One Tower Square, Hartford, CT 06183

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